

New circular solutions for PP/PE bottles

Invitation for Roundtables

Venue: Hotel Ocean Amager Strandvej 384, 2770 Kastrup

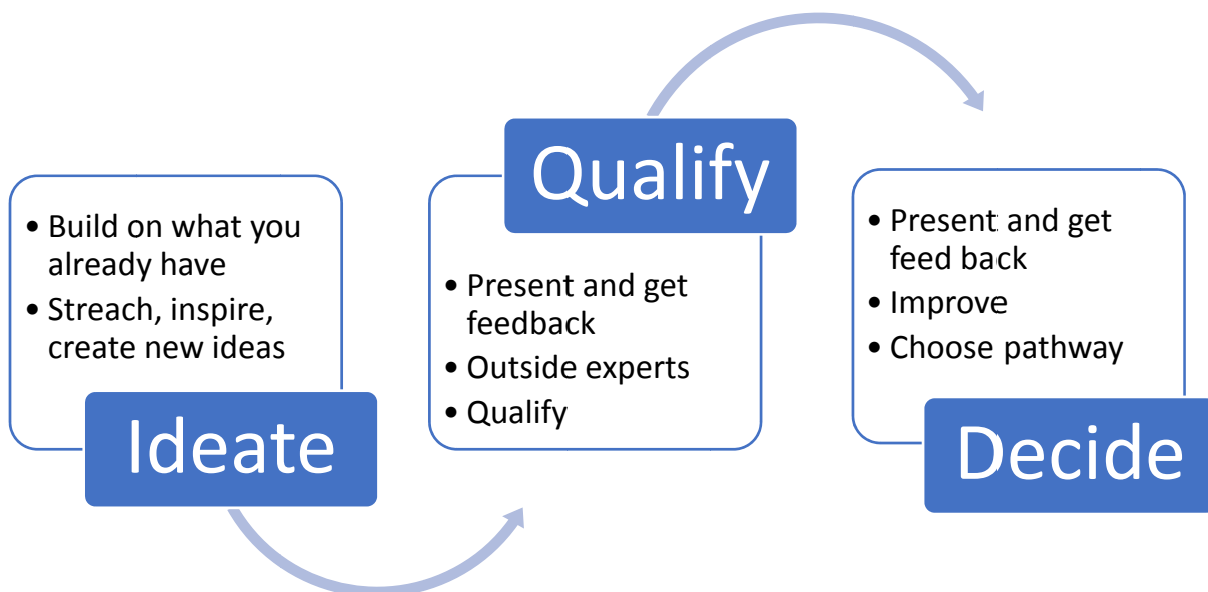
<http://oceanhotel.dk/en/>

Following the very positive workshop in Aarhus April 25-26, it is now my pleasure to invite you to a series of roundtables, where we will have focus on finding new business oriented solutions and in new manners for the recirculation of PP and PE bottles for irrigation fluids. The process will be facilitated by the same team as the last workshop.

For each of the three largest suppliers of Irrigation fluids to Aarhus University Hospital, i.e. Fresenius Kabi, B Braun and Baxter, we invite to three identical - but separate - roundtables processes. The process consists of three roundtables where the value chain is gathered.

On roundtable I, the starting point is to establish what you and the value chain already have in place, to stretch, inspire and create new ideas.

After the summer holidays, we will in August continue with more roundtables, where we will focus on qualifying ideas with the help from outside experts, and lastly decide on what pathways to follow. In between the roundtables, all parties should expect some homework. The process is summarized in the diagram below.



You are welcome to bring other persons from either your own organization or your suppliers if you feel this will contribute to the process. But please let us know in advance, so we can plan accordingly.

Besides the overall purpose, which is to find new more circulation solutions for PP bottles, you can expect the following benefits from the process:

- **Fast-track product development.** Insights and ideas to better solutions. Valuable insights into your customers and the actual use-pathway of your product. You will also be able to state that you are fully engaged in developing circular economy solution.
- **Environmental benefits.** The solutions we co-create will have a reduced negative environmental impact or preferable a positive one
- **Input to tenders.** AUH will acquire knowledge and insights into what it is possible to request from the marketplace. This knowledge will be part of future tendering processes where - unlike this process – there is an actual procurement taking place.

Timing

You are requested to choose three dates with some time in between among the following dates, where you will be able to spend a full working day with us in Copenhagen. We have the following possibilities:

June: Monday 26

August: Monday 14, Tuesday 15, Thursday 17, Friday 18

Tuesday 22, Thursday 24, Friday 25

Wednesday 30, Friday 31

September: Monday 18, Wednesday 20, Thursday 21, Friday 22

Monday 25, Tuesday 26, Wednesday 27, Thursday 28, Friday 29

I kindly request your feedback on your availability as soon as possible and no later than the 7th of June.

Practicalities

As we will be working with business sensitive information we will have three parallel roundtables centered around three difference suppliers and their value chains. So, there will NOT be competitors in the room, as was the case in April. Each participant is required to sign a non-disclosure agreement before entering the process.

The venue chosen is a small hotel, not far from Copenhagen airport for your convenience. AUH/Central Denmark Region pays for the team that plans and facilitate the process, the venue and what is needed during the workshops. You are expected to cover your own costs related to travel, accommodation (if needed) and time.

We look forward to the process ahead of us and to welcoming you to Copenhagen. Please let us know who will come from your company and if you chose to bring representatives from your suppliers as well. Please do so no later than June 7 via email to suback@rm.dk

Kind regards,

Susanne Backer

CE Project Manager

Aarhus Universityhospital